

**Frederic Pailloux, Pharm.D, M.Sc**  
**Director, Drugs and Biologics**  
**General Manager, Lausanne, Switzerland**

---

Frederic has several responsibilities within Voisin Consulting Life Sciences (VCLS). As Director, he manages projects involving the design and implementation of global regulatory strategies for the development, evaluation and marketing of small molecules and biologics; and as General Manager, he oversees the operations of VCLS's office in Switzerland.

Frederic is an enthusiastic Regulatory Affairs professional with 16 years' experience in the pharmaceutical industry. He has an extensive experience in coordinating all aspects of Centralized submissions to the European Medicines Agency, and of Decentralized/Mutual Recognition procedures to national Health Authorities, from pre-filing dialogue stage to grant of Marketing Authorizations and beyond.

Prior to joining VCLS, Frederic has led the development strategy of a wide range of products mainly in oncology, endocrinology and neurology, and through all phases of clinical development.

Frederic has an in-depth knowledge of EU regulatory requirements including Pediatric Investigation Plans and Orphan Drug Designation applications.

Frederic shows an ability to work successfully in a multi-lingual and multi-cultural environment and has developed excellent communication skills to liaise confidently with regulators. He has prepared and driven several meetings with various Health Authorities/bodies, including Scientific Advices, in the EU and in the BRIC countries (mainly in Russia and in Brazil).

He has worked for large companies such as Pierre Fabre Médicament and recently at Ipsen Pharma where, as Director Europe Coordination, he ensured EU contribution to global regulatory strategies and implementation plans, and led operational regulatory activities for Europe, and supervised tactical regulatory aspects for non-EU countries.

In addition, he has worked for the SME, Orphan Europe, where he successfully led Orphan Drug Designations and Marketing Authorization Applications, and ensured life-cycle maintenance activities.

Frederic earned his Pharm.D degree from the University François Rabelais of Pharmacy of Tours, France. He also holds a post-graduate diploma in Health/Drug Law, Marketing and Management of Pharmaceutical Industries from the University of Bordeaux.